

**Burroughs
Contractor
Business Management
System**



Burroughs Contractor Business Management System...

What Is It? How Can It Help You?

Burroughs Contractor Business Management System is a set of computer-based programs designed to provide a cost-effective approach to better business management for contractors. The system combines operational simplicity, enforcement of accuracy and efficiency in daily operational procedures with dynamic management reporting capabilities.

Burroughs Contractor Business Management System is comprised of five separate modules: Payroll and Labor Cost; Accounts Payable and Material Cost; Equipment Cost; Job Cost Reporting; and General Ledger and Financial Statements.

Each module may be used independently or in conjunction with any other modules to meet your specific information needs.

The system can help you achieve more effective and efficient management while providing the processing and reporting capabilities required to handle payroll and labor costs, accounts payable, material costs, equipment cost reporting, general ledger and financial statements. It can significantly improve your control of all costs related to a specific job allowing you to take corrective actions as the job progresses rather than after it's completed. The system also easily produces the tedious government and union required reports as a by-product of time card input.

Burroughs Contractor Business Management System provides timely, accurate decision-making information that can help you operate your business with greater control, improved efficiency and increased profitability.



Burroughs Contractor Business Management System...

How Does It Meet Your Requirements?

Your Requirements

Effectively Control Costs

- Labor (Direct and Indirect).
- Material.
- Equipment.
- Subcontractors.

Effectively Control Jobs

- Compare actual progress with the original schedule.
- Evaluate the performance on the job.
- Control and accurately account for production costs.

Accurate Accounting

- Equipment accounting.
- Accounts Payable.
- Accounts Receivable
- Financial Statements.

Efficient Payroll Processing

- Accurate Payroll accounting.
- Meeting government and union requirements.

Timely, Accurate Management Information

- Cash Requirements.
- Age Analysis.
- Job Status.
- Operating Statements.

Burroughs Solutions

Payroll and Labor Costs

- Provides for complete payroll writing procedures including union and government reporting. Labor costs may be prepared by periods.
- Provides for automatic calculation of burden by job.
- Easily handles multiple city and state taxes.

Accounts Payable and Material Costs

- Accounting procedures provide for distribution by vendor and by job. Provisions are made for preparing accounts payable checks and various vendor analyses.
- Invoices can be selected for payment by vendor job, due date, range or by individual invoice.
- Complete sub-contractor accounting with the ability to leave in the amount of retention.

Job Cost Reporting

- Project status reports based on dollars, units and manhours.
- Summary project status reports.
- Job Cost Report.
- Provides for percentage of completion or completed contracts method of accounting.

General Ledger and Financial Statements.

- Accounts Receivable Customer Analysis.
- Aged Accounts Receivable Analysis.
- Profit and Loss Statement.
- Balance Sheet.
- Net Profit Summary.

Equipment Cost

- Depreciation schedule.
- Equipment profit and loss.
- Equipment billing report.



Payroll and Labor Cost Module



The Payroll and Labor Cost Module incorporates time card processing and job/phase cost distribution. Field payoff checks are accommodated along with miscellaneous deductions. The module also generates timely, accurate management reports and provides detailed information for government and union requirements. Additionally, the module automatically provides data for updating the General Ledger and Job Cost Modules.

General Features

- Time Card Processing.
- Tax Calculation.
- Deduction Processing.
- Check Processing.
- Workers' Compensation Processing.
- Earnings and Distribution Processing.
- Labor Cost Processing.
- Union Report Processing.
- Government Report Processing.

Reports

- Employee Master Report.
- Time Card Proof List.
- Deduction and Payoff Report.
- Check Register.
- Payroll Checks.
- Employee Distribution Report.
- Workers' Compensation Report.
- Workers' Compensation Summary.
- Certified Payroll Summary.
- Job Cost Distribution Report.
- Labor Cost Report.
- 941a Quarterly Report.
- W-2 Forms.
- Union Report.

The Labor Cost Report provides answers to such vital questions as...

How are we actually progressing on the job?

Which cost centers are having cost overruns?

Is labor unit cost progress above or below estimates?

Based on actual cost and job completion percentage, what will my position be at the end of the project?

The Job Cost Distribution Report provides answers to such vital questions as...

What is the total employee cost by job, including employer paid benefits?

Should employees be reassigned by job for more equal cost distribution?

The Certified Payroll Report provides answers to such vital questions as...

Are employees reported correctly on certified jobs?

Are employee pay rates in line with government contract requirements?

The Union Report answers such vital questions as...

Are employees' times and earnings correctly reported to the union?

Is the weekly reported time accurate?

JOB 6514 TRUSTY SAVINGS AND

CODE

10000 SITE WORK
12000 EXCAVATION & FILL
13000 DRAINAGE & UTILITIES

TOTALS FOR

7/31/--

JOB COST INS EMP
CODE CODE NUM

6514 12000 02 AD4321 GEORGE

BURDEN RATE = .0800

PAYROLL SUMMARY PERIOD

EMPLOYEE NAME BADGE
ADDRESS SOC. S #
CITY-STATE ZIP CLASS

ROLAND THOMMASSON TH9430
1698 PONDEROSA DR. 505-
WESTMINSTER, CA. 91441

TOTAL HOURS PREMIUM

154.00

ABC CONSTRUCTION

EMP EMPLOYEE NAME
NBR

AD4321 GEORGE ADAMS
BR6077 DONALD BRINKLEY

UNION TDOTALS

ABC CONSTRUCTION COMPANY
LABOR COST REPORT

THRU PERIOD ENDING 7/31/--

LOAN

UNIT	QUANTITY		I--UNIT % COMP	I--UNIT COST--I		D O L L A R S				OVER OR TODATE	UNDER PRDJ
	EST QTY	ACTUAL QTY		EST \$	ACT \$	ORIG EST	REVISED EST	\$ SPENT CURRENT	\$ SPENT TODATE		
CY	550	390	71	8.55	8.90	4703	4703	1276.00	3470.00	131-	184-
SF	700	315	45	.31	.36	4830	4830	.00	2026.00	148	328
SITE WORK						17233	17633	1635.00	8701.00	52	232

ABC CONSTRUCTION COMPANY
JOB COST DISTRIBUTION

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EMP NAME	TOTAL HOURS	DIRECT LABOR	OTHER PAY	FICA	COMP LIAB	STATE UNEMP	FED UNEMP	ALLOC. BURDEN	UNION BENEFIT	TOTAL
ADAMS	26.00	230.10	.00	14.11	6.83	2.76	2.30		13.75	
COST CODE TOTAL		30.00	274.30	20.00	16.81	8.14	3.29	21.94	11.77	359.00
JOB TOTAL		137.00	1279.00	55.00	78.41	38.59	15.34	102.32	53.54	1635.00

ABC CONSTRUCTION COMPANY
CERTIFIED AND NON-CERTIFIED TIME

CERTIFIED JOB

ENDING 7/31/-- JOB 1000 OFFICERS CLUB

HOURLY CLASS DESCRIPT	HOURS WORKED / PREMIUM HOURS							T-HRS P-HRS	R-WAG P-WAG	GROSS WH	FICA MISC	C-TAX ST-TAX	NET WAGES
	SUN	MON	TUE	WED	THU	FRI	SAT						
8.7500	.00	6.00	8.00	6.00	4.00	6.00	.00	34.00	297.50	315.00	19.06	13.58	228.28
71-9430	.00	.00	2.00	.00	.00	.00	2.00	4.00	17.50	42.08	12.00	.00	
11 APPRN PLUMBER INSIDE			1		2								
HOURS	GROSS		WH	FICA	C-TAX	S-TAX	MISC DED	NET					
9.00	1,264.08		157.05	75.20	39.78	.00	103.30	888.75					

COMPANY UNION LOCAL NO. 200
7376 CIRCLE DRIVE
ONTARIO, CALIFORNIA
93776

07-31-XX

PAGE 1

SOC SEC NBR	I----- HOURS WORKED IN -----I					** TOTAL HOURS **		MONTH EARNINGS	TOTAL BENEFITS
	1	2	3	4	5	REGULAR	PREMIUM		
987-65-4321	41.00	8.00	35.00	40.00	34.00	155.00	3.00	1,378.13	37.00
319-20-6077	15.00	40.00	44.00	40.00	42.00	174.00	7.00	1,505.62	40.50
	264.00	272.00	273.00	247.00	266.00	1291.00	29.00	12,497.13	314.95

Accounts Payable/Material Costs Module



The end products of the Accounts Payable and Material Costs Module include accounts payable checks and various vendor analyses. Detailed accounting procedures allow for cost distribution by both job and vendor. The module verifies transactions and produces a proof listing for effective audit control. Subcontractor analyses are also generated for four general ledger accounts: work-in-progress; subcontractor liability; accounts payable; and subcontractor retention. The module also produces a Cash Requirements Report which can help management gain more effective control of cash disbursements and better formulate cash planning techniques.

General Features

- Cash Disbursements Control.
- Review of liabilities by vendor.
- Accurate liability forecast.
- Control of material cost by job and phase.
- Subcontractor analysis by job.
- Automatic update of the General Ledger.

Reports

- Vendor Master List.
- Transaction Proof List.
- Journal Voucher Journal.
- Purchase Journal.
- Accounts Payable Analysis by Vendor.
- Accounts Payable Analysis by Job.
- Check Register.
- Accounts Payable Checks.
- Subcontractor Analysis.
- Subcontractor Analysis Summary.
- Cash Requirements Report.

The Accounts Payable Analysis by Vendor answers such vital questions as...

What invoices do we owe to which vendors?

What are the amounts we owe to vendors?

Are discounts being allowed by vendors?

07-01-XX				
	JOB	INVOICE	REF	
VENDOR	10002		MATTHEWS	
	1000	1803	329	ELECTRICAL
	1000	1959	358	MISC.

The Cash Requirements Report answers such vital questions as...

What are my liabilities, by vendor, for a given time period?

What are my forecast future liabilities for a given time period?

REPORT DATE		07-01-XX	
VENDOR NUMBER		NAME	
20200		DAVIS CEMENT	

 FORECAST PERIOD IS 14 DAYS
 ---PAST---
 5050.00

The Check Register can verify...

Whether or not a vendor was paid.

Which check was issued to pay an invoice.

Whether or not discounts were taken.

06-26-XX	
JOB	JOB NAME
1000	OFFICERS CLUB
6574	MANFRED HIGH SCHOOL

The Sub-Contract Summary Report can answer such vital questions as...

Are billings on schedule?

Are subcontractors being paid?

Do payments relate to job progress?

What amounts are included in retainage?

JOB	VEND	VENDOR	
1000	10050	ADCOCK AIR FILTERS	
		JOB COMPANY	

ABC CONSTRUCTION COMPANY

ACCOUNTS PAYABLE ANALYSIS BY VENDOR AS OF 07/01/---

DESCRIPTION	ENTRY DATE	DUE DATE	QUANTITY	GROSS	DISCOUNT	NET
ELECTRIC, INC.						
SUPPLIES	5/16/---	7/16/---	15	120.31	.00	120.31
MATERIALS	6/05/---	8/05/---	120	680.75	34.00	646.75
VENDOR TOTAL			357	6,696.26	103.70	6,592.56

ABC CONSTRUCTION COMPANY

CASH REQUIREMENTS REPORT

SCHEDULED PAYMENT DATES 07-14-XX - 07-28-XX

CONTRACTORS	INVOICE DUE DATE	INVOICE NUMBER	JOB NUMB	INVOICE DATE	GROSS INVOICE	DISCOUNT	NET INVOICE
	5-26-XX	87431	6514	3-26-XX	1,600.00	32.00	1,568.00
	6-04-XX	24730	6514	4-04-XX	3,450.00	69.00	3,381.00
TOTAL PAST					5,050.00	101.00	4,949.00
	7-15-XX	31840	6574	5-15-XX	317.20	6.35	310.85
	7-20-XX	2992	6574	5-20-XX	2,300.25	46.00	2,254.25
	7-22-XX	16015	6597	5-22-XX	858.00	17.16	840.84
	7-26-XX	17895	6597	5-26-XX	5,135.00	102.70	5,032.30
TOTAL CURRENT					8,610.45	172.21	8,438.24
	8-15-XX	768	1000	6-15-XX	3,125.00	62.50	3,062.50
	8-28-XX	2898	6541	6-28-XX	551.25	11.00	540.25
	8-29-XX	5665	6563	6-29-XX	690.40	13.80	676.60
TOTAL FUTURE					4,366.65	87.30	4,279.35
TOTAL VENDOR					18,027.10	360.51	17,666.59

---	0	1	2	3	4	5	BALANCE
	8610.45	.00	3125.00	1241.65	.00	.00	.00

ABC CONSTRUCTION COMPANY

CHECK REGISTER

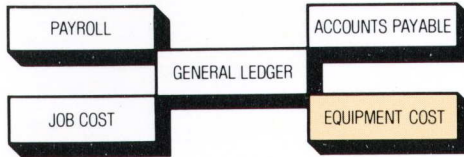
VEND	VENDOR NAME	INV REF	CK NO	GROSS	DISCOUNT	NET	DATE
10002	MATTHEWS ELECTRIC, INC.	1443	391	3951	515.10	10.00	505.10 6-26-XX
75732	A-1 CONSTRUCTION COMPANY	5667	790	3953	1,025.00-	.00	1,025.00- 6-26-XX
COMPANY TOTAL				10,770.30	531.50	10,238.80	
				24,055.40	787.00	23,268.40	

ABC CONSTRUCTION COMPANY

SUB CONTRACT ANALYSIS SUMMARY AS OF 07-01-XX

NAME	CONTRACT	GROSS INVOICED	BALANCE	A/P	RETAINAGE
	850.00	850.00	.00	850.00	.00
TOTAL	5,300.00	1,625.00	3,675.00	850.00	.00
TOTAL	78,550.00	34,245.95	44,304.05	25,050.45	4,645.00

Equipment Costs Module



The Equipment Costs Module is an accounting system designed to handle the equipment cost requirements for contractors. It provides the basis for more effective asset management and produces equipment billing, income and expense statements and depreciation schedules.

The module generates an equipment billing report from time card input. This report, with entries from the purchase journal, automatically updates the equipment master file with income and expense amounts. The generated equipment profit and loss statement enables management to recognize equipment utilization and profitability.

The module quickly and easily generates depreciation schedules and allows management to adjust the method of depreciation anytime during the life span of the equipment.

General Features

- Equipment billing is detailed by equipment number, cost code, job code and company code.
- Non-standard rates can be charged for specific equipment.
- Equipment profit and loss is calculated for each piece of equipment on a current and to-date basis.
- Equipment income and expense totals are accumulated on a current month and to-date basis.
- Depreciation method flexibility:
Straight Line.
Declining Balance.
Double Declining Balance.

Reports

- Equipment Time Card Proof List.
- Equipment Billing Report.
- Journal Voucher Journal.
- Purchase Journal.
- Equipment Profit or Loss Report.
- Depreciation Schedules.

The Equipment Profit and Loss Statement can help management determine...

Whether or not equipment is being used effectively.

Whether or not any equipment should be replaced.

Whether or not equipment rates are competitive.

Depreciation Schedules can show...

The monthly depreciation for each individual piece of equipment and the accumulation of depreciation this year and to-date.

Subtotals prepared by equipment categories as well as by separate company divisions.

UNIT NUM	UNIT DESCRIPTION
241	TRUCK 66 18508A
438	VAN 60 27508
449	TRUCK 65 159020
461	SEMI AFR3B263
823	BULLDOZER 8T16985
827	BULLDOZER 99E2531
1001	SMALL MACHINERY PARTS
1002	SUBGRADER J2487
1020	CRANE L6834
1115	CONCRETE SPREADER
1411	BACKHOE L9123633
1509	FORK LIFT 60120

TOTAL

UNIT	DESCRIPTION
CATEGORY 1	
0241	TRUCK 66 18508A
0449	TRUCK 65 159020

CATEGORY TOTAL

UNIT	DESCRIPTION
CATEGORY 2	
0461	SEMI AFR3B263
0823	BULLDOZER 8T16985
0827	BULLDOZER 99E2531
1115	CONCRETE SPREADER

CATEGORY TOTAL

UNIT	DESCRIPTION
CATEGORY 3	
1411	BACKHOE L9123633
1509	FORK LIFT 60120

CATEGORY TOTAL

COMPANY TOTAL

ABC CONSTRUCTION COMPANY
EQUIPMENT PROFIT OR LOSS
07/30/--

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***** INCOME *****		***** EXPENSE *****		**** PROFIT OR LOSS ****	
THIS MONTH	TODATE	THIS MONTH	TODATE	THIS MONTH	TODATE
620.00	1,550.00	566.25	1,672.35	53.75	122.35-
1,558.00	3,583.40	1,385.20	3,876.18	172.80	292.78-
3,200.00	6,080.00	2,800.00	4,875.25	400.00	1,204.75
7,480.00	16,456.00	5,420.00	13,618.00	2,060.00	2,838.00
3,537.60	8,490.24	4,212.18	7,989.94	674.58-	500.30
4,455.00	8,687.25	4,368.00	9,876.35	87.00	1,189.10-
.00	.00	125.98	385.78	125.98-	385.78-
.00	.00	89.99	189.95	89.99-	189.95-
8,000.00	19,648.73	6,125.00	13,940.00	1,875.00	5,708.73
10,668.00	22,722.84	8,135.80	25,689.25	2,532.20	2,966.41-
9,300.00	18,320.00	5,350.00	13,690.00	3,950.00	4,630.00
2,125.00	7,670.00	919.75	4,320.34	1,205.25	3,349.66
50,943.60	113,208.46	39,498.15	100,123.39	11,445.45	13,085.07

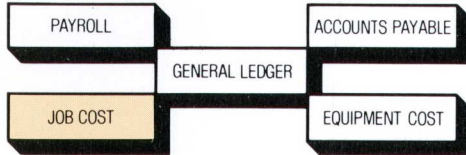
ABC CONSTRUCTION COMPANY

DEPRECIATION SCHEDULE FROM 09/01/-- TO 10/01/--
PREPARED 10/15/--

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SERIAL NUMBER	DATE PURCH	COST	SALVAGE VALUE	MET-HOD	LIFE	ACC DEPRECIATION		DEPRECIATION EXP.		CONV. DATE
						PRIOR YEARS	THIS YEAR	THIS YEAR	THIS MONTH	
654987	1-15-XX	1000.00	350.00	SL	4.0	162.48	40.62	40.62	13.54	
456321	6-15-XX	1000.00	200.00	SL	4.0	399.93	400.07	400.07	.00	8-15-XX
		2,000.00	550.00			562.41	440.69	440.69	13.54	
129955	12-24-XX	10500.00	2000.00	SL	10.0	1829.60	879.60	879.60	73.30	
000123	5-16-XX	10000.00	.00	SL	10.0	.00	249.99	249.99	83.33	
137370	2-14-XX	25000.00	2500.00	SL	6.0	.00	4526.28	4526.28	377.19	
006648	8-30-XX	3000.00	250.00	SL	2.5	.00	239.66	239.66	89.66	9-01-XX
		48,500.00				1,829.60	5,895.53	5,895.53	623.48	
			4,750.00				5,895.53			
987547	10-12-XX	4000.00	300.00	DBB	5.0	3650.00	33.85	33.85	10.90	
030045	10-16-XX	5000.00	500.00	DB	5.0	4450.00	40.23	40.23	13.07	
		9,000.00				8,100.00	74.08	74.08	23.97	
			800.00				74.08			
		59,500.00				10,492.01	6,410.30	6,410.30	660.99	
			6,100.00				6,410.30			

Job Cost Reporting Module



To be profitable, contractors need more than the ability to simply accumulate job costs. They must be able to control costs, and therefore control profits, while the job is in process. The Job Cost Reporting Module is a cost-effective means of controlling costs.

The module provides detail estimate as well as actual accumulation by job and calculates unit cost. It compares the corresponding portion of the estimate with actual costs and computes the overrun/underrun for the work performed to-date. It also makes future projections of overrun/underrun based on the revised estimates of work to be performed. The module also generates a variety of cost analysis reports.

General Features

- Job Cost Detail Analysis:
 - By Labor Cost.
 - By Material Cost.
 - By Equipment Cost.
 - By Subcontractor Cost.
 - By Miscellaneous Cost.
- Project Status Comparison of Actual Vs. Estimate.
- Effective Cost Distribution Analysis.
- Multi-Company Capability.
- Unit Cost Analysis.

Reports

- Job Cost Report.
- Project Status Reports:
 - Dollars.
 - Units.
 - Manhours.
- Net Profit Summary.

The Net Profit Summary Report highlights the estimated gross profit by job based upon projected costs at completion. It also designates the billing status of jobs.

8/17/—

OPEN JOBS

CONTRACT	BILLINGS	TO DATE
		DOLLARS

6514 TRUSTY SAVINGS AND LOAN	175,000	45,000	66,027
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6563 ST. PHILLIPS HOSPITAL	100,000	10,000	23,793
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TOTAL OPEN JOBS			
437,131	145,000		168,770

TOTAL OVER BILLING			
TOTAL UNDER BILLING			

The Project Status Based on Dollars Report provides the basic job status, estimated cost versus actual cost and generates job projections based on the input of job/phase completion percentages.

	% COMPLETE	% COMPLETE
	REPORTED	CALCULATED

JOB 6514 TRUSTY SAVINGS AND

COST CODE	12000	
LAB	71.00	73.78
MAT	80.00	70.93
EQU	65.00	65.93

TOTAL		70.57
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COST CODE	13000 DRAINAGE	
LAB	45.00	41.95
MAT	31.00	29.79
SUB	10.00	10.15
OTH	80.00	76.40

TOTAL		25.63
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COST CODE	14000 ROADS,	
LAB	40.00	39.57
MAT	49.00	49.66
EQU	60.00	58.68
SUB	85.00	83.42

TOTAL		58.22
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JOB TOTAL		38.63
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NET PROFIT SUMMARY

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ABC CONSTRUCTION COMPANY

EST DOLLARS TO COMPLETE	PROJECTED DOLLARS	% COMP	TOTAL EST GRS PROF	EARNED REVENUE	OVER/UNDER BILLINGS	TD GRS PROFIT	GRS PROFIT PRIOR PERIOD	GRS PROFIT THIS PERD.
100,044	166,071	39.76	8,929	69,580	24,580-	3,553	0	3,553
55,814	79,607	29.88	20,393	29,880	19,880-	6,093	4,000	2,093
225,198	393,968	42.84	43,163	185,950	40,950-	17,186	5,000	12,186
	18,935							
	59,885							

ABC CONSTRUCTION COMPANY

8/17/--

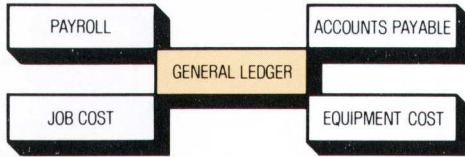
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PROJECT STATUS BASED ON DOLLARS

CURRENT PERIOD 7/30/-- TO 8/06/--

ESTIMATED DOLLARS	CURRENT DOLLARS	TO DATE DOLLARS	DOLLARS SHOULD BE	ACTUAL DIFFERENCE	PROJECTED DOLLARS	PROJECTED DIFFERENCE
LOAN						
EXCAVATION & FILL						
4,703.00	1,276.00	3,470.00	3,339.13	130.87-	4,887.32	184.32-
1,500.00	542.20	1,064.00	1,200.00	136.00	1,330.00	170.00
3,375.00	915.25	2,225.00	2,193.75	31.25-	3,423.08	48.08-
9,578.00	2,733.45	6,759.00	6,732.88	26.12-	9,640.40	62.40-
& UTILITIES						
4,830.00	.00	2,026.00	2,173.50	147.50	4,502.22	327.78
6,630.00	876.27	1,975.00	2,055.30	80.30	6,370.97	259.03
20,000.00	1,055.00	2,030.00	2,000.00	30.00-	20,300.00	300.00-
4,000.00	1,530.00	3,056.00	3,200.00	144.00	3,820.00	180.00
35,460.00	3,461.27	9,087.00	9,428.80	341.80	34,993.19	466.81
WALKS & WALLS						
8,100.00	359.00	3,205.00	3,240.00	35.00	8,012.50	87.50
17,530.00	3,470.00	8,706.00	8,589.70	116.30-	17,767.35	237.35-
8,700.00	3,100.00	5,105.00	5,220.00	115.00	8,508.33	191.67
11,800.00	6,935.00	9,843.00	10,030.00	187.00	11,580.00	220.00
46,130.00	13,864.00	26,859.00	27,079.70	220.70	45,868.18	261.82
170,907.00	34,886.75	66,027.25	68,362.00	2,334.75	166,071.00	4,836.00

General Ledger/Financial Statements Module



The General Ledger and Financial Statements Module easily and efficiently handles general ledger requirements as well as prepares accounts receivable analyses and financial statements. The accounts receivable information generated by the module includes detailed customer billing and age analysis information. The age analysis data allows for retention.

The General Ledger system of the module combines detailed trial balance information with balance sheet and profit and loss statement preparation. All other modules of the Contractors Business Management System interface with the General Ledger and Financial Statements module. The module-to-module interface increases accuracy and significantly reduces the amount of time required for handling contractors' accounting requirements.

General Features

- Accounts Receivable Customer Analysis of Outstanding Invoices.
- Age Analysis from Current to Over 30-, 60- and 90-Days, plus Retention.
- Detailed General Ledger.
- Subsidiary General Ledger for Contract Analysis by Job.
- Balance Sheet.
- Profit and Loss for Current and Year-To-Date.
- Accounts Receivable Transactions are Coded as Sales Journal Transactions Debiting the Amount to Accounts Receivable with Balancing Entries Credited to An Income Account.

Reports

- Cash Receipts Journal.
- Sales Journal.
- Journal Voucher Journal.
- Customer Analysis.
- Age Analysis.
- General Ledger Trial Balance.
- Balance Sheet.
- Profit and Loss Report.

Information in the Customer Analysis can be sorted by three different fields: company; invoice number; and customer number.

For the Aged Accounts Receivable Analysis, outstanding balances are accumulated for each customer by four periods: current, over 30 days; over 60 days; and over 90 days.

The Profit and Loss Statement contains totals accumulated for current and year-to-date amounts.

A Balance Sheet is printed for asset and liability accounts.

DATE	7/30/---
NUMBER	** C U S T O M E R
	JOB
	1400 TRUSTY SAVINGS AND
	6514
CUSTOMER TOTAL	
COMPANY TOTAL	
INCOME	CONSTRUCTION
	TOTAL INCOME
	PAYROLL TAXES
	OFFICE SUPPLIES,
	TAXES AND LICENSES
	CURRENT
	CASH
	INVESTMENTS
	TOTAL
	OTHER ASSETS
	DEPOSITS
	TOTAL
	TOTAL

ABC CONSTRUCTION COMPANY
 ACCT 23 00 A/R TRADE
 CUSTOMER ANALYSIS

7-30-XX

PAGE 1

CUST NUM	CUST. NAME	REF NUMBER	INVOICE NUMBER	INVOICE DATE	BALANCE
1400	TRUSTY SAVINGS AND LOAN	1151	74047	4-15-XX	16,000.00
COMPANY 01 TOTAL					90,565.50**

ABC CONSTRUCTION COMPANY

AGED ACCOUNTS RECEIVABLE ANALYSIS ACCT 23 00 A/R TRADE

PAGE 1

NAME **

CURRENT	OVER 30 DAYS	OVER 60 DAYS	OVER 90 DAYS	REGULAR TOTAL	RETAINAGE	OVERALL TOTAL
LOAN						
3,250.00	22,250.00	3,500.00	16,000.00	45,000.00	.00	45,000.00
3,250.00	22,250.00	3,500.00	16,000.00	45,000.00	.00	45,000.00
10,100.00	34,430.00	20,840.50	25,195.00	90,565.50	1,500.00	92,065.50

ABC CONSTRUCTION COMPANY

INCOME STATEMENT - UNAUDITED

FROM OCTOBER 31, 19-- TO NOVEMBER 30, 19--

	CURRENT	Y-T-D	% CURRENT	% Y-T-D
JOB INCOME-BILLING	2,587,228.87	2,587,288.87		
	<u>2,587,228.87</u>	<u>2,587,288.87</u>	100.00	100.00
PSTAGE	498.62	498.62	.02	.02
	13,148.58	13,148.58	.51	.51
	<u>11,879.42</u>	<u>11,879.42</u>	.46	.46

ABC CONSTRUCTION COMPANY

BALANCE SHEET - UNAUDITED

OCTOBER 31, 19--

ASSETS

ASSETS	165,222.80
	2,200.00
FIXED ASSETS	<u>37,735.45</u>
	70.00
OTHER ASSETS	<u>70.00</u>
ASSETS	668,441.83

On-line Inquiry Capability

Key management information is instantly available using Burroughs Input and Display Systems. Effective management decisions can be based on the latest job and labor information available through the display terminals.

Examples of typical display formats are shown below.

Sample of Payroll Inquiry display.

```

*** EMPLOYEE INQUIRY ***
DATE: 6/11/--
BADGE NUMBER AD4321
EMPLOYEE NAME & ADDRESS
GEORGE ADAMS
123 ELM STREET
DOWNEY, CA. 91333
HIRE DATE 8/01/--
SALARY OR RATE 8.7500
M/S S

COMPANY/STATE/CITY NOS. 01/00/1
SOCIAL SECURITY NUMBER 987-65-4321
FEDERAL/STATE EXEMPTIONS 01/01
UNION NO./UNION CLASS 200/01
STATE NO. FOR S.U.I. 0
PAY PERIODS WORKED YTD 10
TAX FACTOR/CERTIFICATION NO. 52/2
PENSION/RACE CODES 1/1

QTD BALANCE YTD BALANCE QTD NON-TAX YTD NON-TAX
GROSS EARNINGS 955.50 2,121.00
FEDERAL WITHHOLDING TAX 237.86 421.86 50.00 200.00
F.I.C.A. 61.47 137.23 100.00 100.00
STATE WITHHOLDING TAX .00 .00
CITY WITHHOLDING TAX 9.17 10.35

ENTER: EMPLOYEE BADGE NUMBER >AD43214 COMPANY ^014 STATE ^004 CITY ^14
(TYPE "NEXT" TO RETRIEVE NEXT EMPLOYEE RECORD -OR- "END" TO END FUNCTION)
ENTER "P" TO PRINT THIS INFORMATION > 4
PAGE 1
  
```

Sample of Job Cost Inquiry display.

```

*** JOB COST INQUIRY ***
DATE: 6/11/-- ** CURRENT COST INFORMATION ** FORMAT #2
JOB NUMBER 1000
JOB DESCRIPTION OFFICERS CLUB
USER DESCRIPTION LOBBY REMODEL

CONTRACT AMOUNT 100,000
PERCENT COMPLETE 46%
COSTS TO-DATE 30,050
EARNED REVENUE 46,000
GROSS PROFIT TO-DATE 7,950
BILLINGS TO-DATE 24,000
PRIOR PERIOD GROSS PROFIT 0
BILLINGS VARIANCE 22,000

COST CATEGORY PCT ORIGINAL REVISED TO-DATE SHOULD CURRENT
COMP ESTIMATE ESTIMATE ACTUAL HAVE SPENT VARIANCE
LABOR 45% 25,000 25,000 10,650 11,250 600
MATERIAL 50% 20,000 30,000 19,000 15,000 4,000
SUBCONTRACT 42% 7,500 8,000 4,000 3,360 640
EQUIPMENT 25% 4,500 4,500 1,000 1,125 125
OTHER 46% 6,500 7,500 3,400 3,450 50
JOB TOTALS 46% 71,500 75,000 30,050 34,185 3,865

ENTER NEXT FORMAT DESIRED >34 (FORMAT 5 ENDS THIS JOB INQUIRY)
ENTER "P" TO PRINT THIS INFORMATION > 4
PAGE 1
  
```



Full Support

With a Burroughs computer system, you receive more than just a sophisticated piece of electronic hardware. You will have the full support of a worldwide company dedicated exclusively to equipment and systems for data processing.

Years of Experience and Proven Successful Operation

Burroughs has demonstrated its ability to justify your confidence and trust through many years of successful operation.

- Worldwide Operations.
- Over 90 Years of Experience.
- Recognition as One of the Industry Leaders.
- Continual and Successful Growth.

System Design

Our marketing representatives, in addition to being technically competent in our product lines, are fully trained in systems design. Their ideas and experience can help select the equipment and software system that will assure you of obtaining the best results for the least investment.

Standard Forms

Standard forms and journals are available from Burroughs Office Products Group/Business Forms Division. These standard forms further reduce the time and cost to implement your system.

Office Products

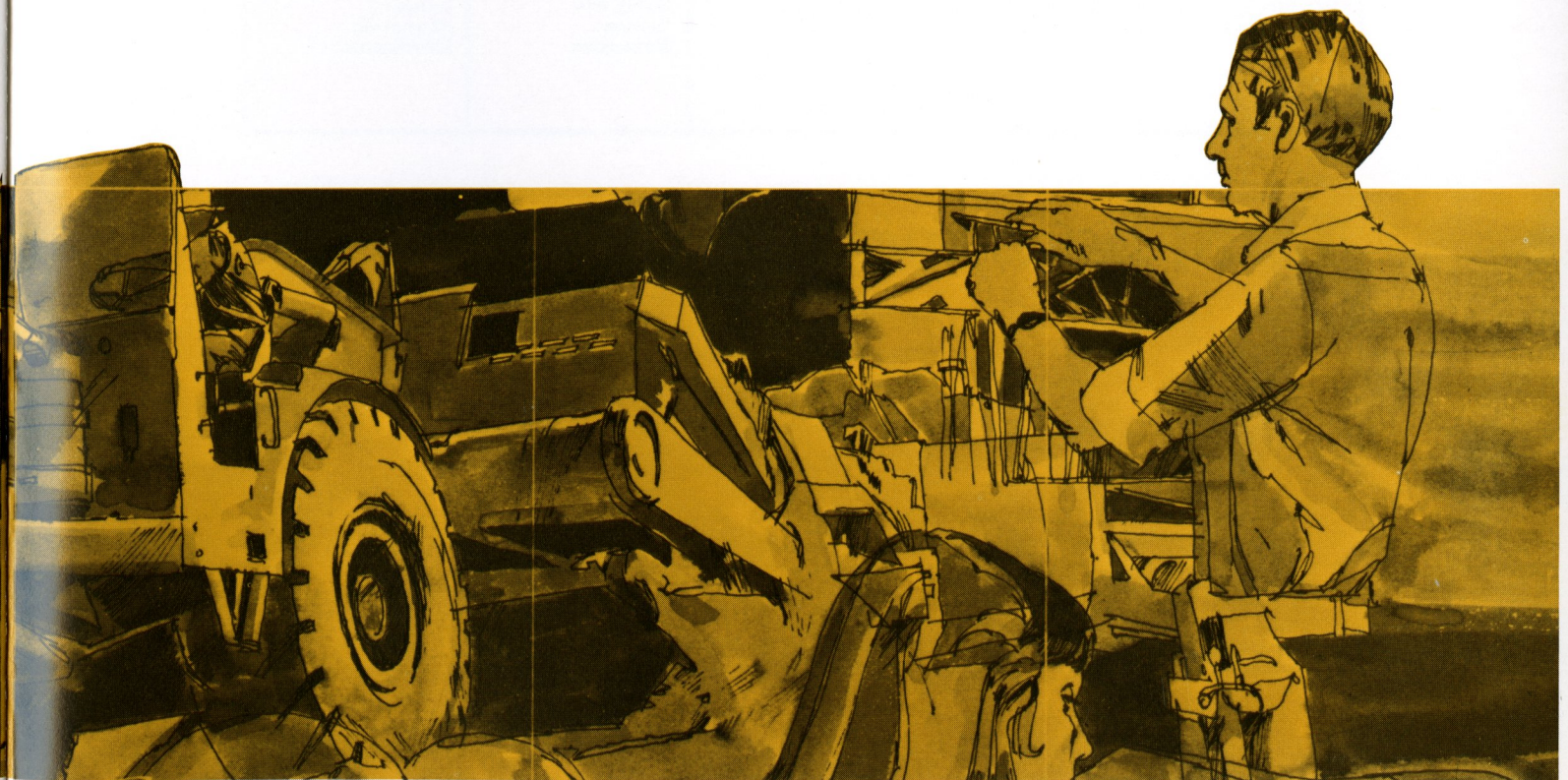
Burroughs Office Products Group can improve the efficiency of your operation with outstanding office products such as facsimile transmission equipment, word processing systems, document encoders and protection equipment, plus a complete line of office supplies.

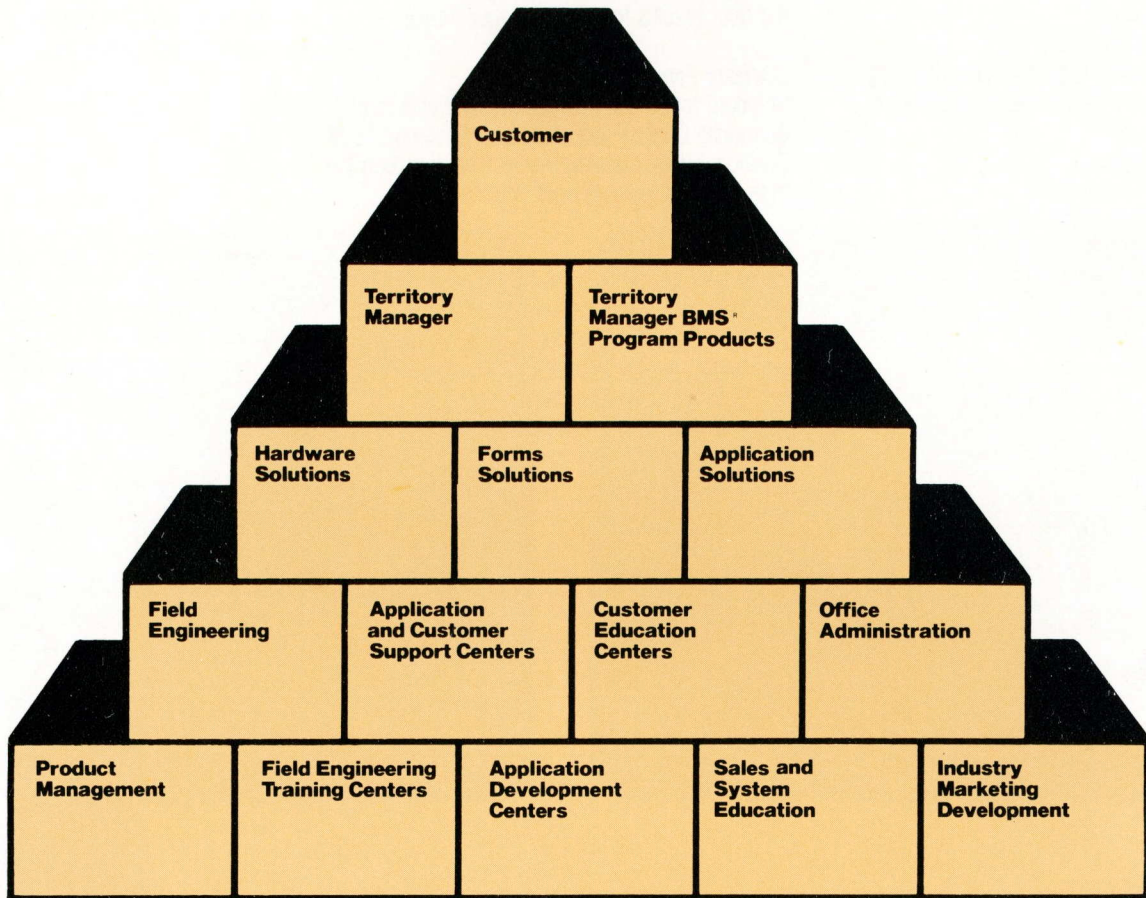
Service and Support

Highly trained, professional field engineers will keep your computer operating at peak efficiency.

Education

Our customer education staff will train your people in every aspect of system operation and application program implementation.





Total Solutions • Single Source