Vertical integrance means vertical in

VAR's meet market windows with systems from the leading maker of high-performance microprocessors.

VARs can be leaders instead of followers with office systems from Motorola/Four-Phase. Because when your systems supplier is also the leader in advanced microprocessors, you don't have to wait, react or redesign every time

you want to upgrade your customers or enter new markets. No matter who your customers serve business, government, education, or healthcare.

Motorola is the only major microprocessor company that ver-

systems, and systems into software. And that helps you make it to market. On time. On budget.

Our systems are based on the industry-standard MC68000 CPU. Hardware is architecturally similar, saving you time and money when you need to upgrade or expand an existing system. We're continually working on enhance-





1973 Leading VARs in the medical field begin developing software around Four-Phase systems. These partnerships have helped Four-Phase become one of today's largest suppliers of systems to the medical market.



1980 Four-Phase establishes one of the first computer-dispatched service organizations, designed to serve both you and your customers. Today, one phone call from anywhere, at anytime, puts a hardware or software field engineer at your service.

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ments, too. You have a growth path you can follow for years to come. And that's not all.

Motorola/Four-Phase systems are designed around the UNIX* operating system, with a host of compatible software, languages and industry-standard communication tools.

As a VAR, you can even let our award-winning Customer

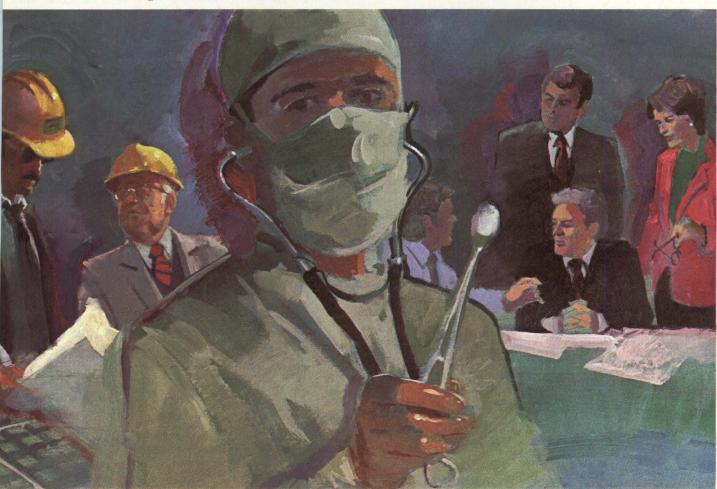
Support Operation provide all the service your customers need. Or make your own arrangements. The option is yours.

From silicon to systems to software, Motorola/Four-Phase takes you through your own market windows and on to VAR success. Contact us today at 1-800-528-6050, ext. 1599. In Arizona, call 1-800-352-0458, ext. 1599. Or write us at

10700 North De Anza Blvd., M/S 52-3B1, Dept. S, Cupertino, CA 95014.



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1983 Motorola/Four-Phase makes enhancements to the Series 2000 line of communicating desktop computers. For your price-conscious customers with remote office sites, the 2000 features UNIX, the 68010 CPU, concurrent SNA and high-capacity Winchester discs.



1984 We introduce the new UNIX-based Series 6000 family that supports up to 128 users. These multi-user, multi-tasking systems deliver information processing performance today, and expansion flexibility for tomorrow.